

## Guidance on Assessments for NYSED-Approved CTE Programs in Business and Marketing

Below is a list of exams that have been approved as part of the technical assessment for NYSED-approved CTE programs in business and marketing. This is NOT an exhaustive list. There may be other exams that may fit either the written or performance component of the technical assessment. For further information or clarification on exams, the office of Career and Technical Education at [emsccte@nysed.gov](mailto:emsccte@nysed.gov).

Please note that a written and performance assessment are required as part of the technical assessment. All assessments listed have both, except where noted.

Precision Exams by YouScience contain performance standards which MUST be used when developing an appropriate performance task. The school has some flexibility in developing what the performance task will look like, but all tasks must align to the performance standards provided.

### FINANCE CLUSTER

#### Accounting/Finance Programs

- [NOCTI 4100 Accounting Basic](#)
- [NOCTI 4910 Accounting Advanced](#)
- [Precision 210 Accounting I](#)
- [Precision 212 Accounting II](#)
- [Precision 235 Banking and Finance](#)
- [Precision Financial Literacy 4501](#) (written only)
- [Precision 236 Business Mathematics and Personal Finance](#)
- [NOCTI Business and Financial Management 1095](#) (written only)
- [ASK Concepts of Finance](#) (written only)
- [Microsoft Office Specialist-Excel](#) (performance only)

#### Accounting Programs

- [NOCTI 4100 Accounting Basic](#)
- [NOCTI 4910 Accounting Advanced](#)
- [Precision 210 Accounting I](#)
- [Precision 212 Accounting II](#)
- [Microsoft Office Specialist-Excel](#) (performance only)

#### Finance Programs

- [Precision 235 Banking and Finance](#)
- [Precision Financial Literacy 4501](#) (written only)
- [Precision 236 Business Mathematics and Personal Finance](#)
- [ASK Concepts of Finance](#) (written only)
- [NOCTI Business and Financial Management 1095](#) (written only)

- [Microsoft Office Specialist-Excel](#) (performance only)

## **BUSINESS MANAGEMENT AND ADMINISTRATION CLUSTER**

### **Business Information Technology**

- [NOCTI 4013 Business Information Processing](#)
- [NOCTI 4101 Administrative Assisting](#)
- Microsoft Office Specialist Exams (MOS)-must include [Word](#), [PowerPoint](#), and [Excel](#) (can be used for both written and performance)
- [Precision 252 Business Office Specialist](#)

### **Business Administration/Entrepreneurship Programs**

- [NOCTI 1205 Administrative Services](#) (Written only)
- [NOCTI 1203 General Management](#) (Written only)
- [NOCTI 8985 Virtual Enterprises Assessment](#)
- [Precision 230 Business Management](#)
- [Precision 245 Exploring Business and Marketing](#)
- [Precision 451 Entrepreneurship](#)
- [Precision 200 Business Concepts](#)
- [ASK Entrepreneurship/Management \(written only\)](#)
- [ASK Fundamental Business Concepts \(written only\)](#)
- [IB Business Management](#) (must include IB Business Management as part of curriculum)
- Microsoft Office Specialist Exams (MOS)-Must include [Word](#), [PowerPoint](#), and [Excel](#) (performance only)

## **MARKETING CLUSTER**

### **Marketing Programs**

- [NOCTI 4119 Advertising and Design](#)
- [NOCTI 4253 Retail Merchandising](#)
- [Precision 401 Marketing I](#)
- [Precision 402 Marketing II \(written only\)](#)
- [ASK Fundamental Marketing Concepts \(written only\)](#)
- Microsoft Office Specialist Exams (MOS)-Must include [Word](#), [PowerPoint](#), and [Excel](#) (performance only)